# Clause Complex Analysis

ANNOTATED DATA

# Text 1 (BIES I)

|  |  |  |  |
| --- | --- | --- | --- |
| **α** |  | 1i | Indonesian democracy experienced a near miss in 2014, |
| **xβ** |  | 1ii | when Jakarta governor Joko Widodo (Jokowi) defeated former general Prabowo Subianto by a margin of 6.3% in the presidentialelection. |
| **1** |  | 2i | Both candidates were populists [[who rose to prominence in the context of public disillusionment with incumbent presidentYudhoyono]]; |
| **+2** | **1** | 2ii | Prabowo, however, condemned Indonesia’s democratic system |
|  | **+2** | 2iii | and promised to take Indonesia in a more authoritarian direction. |
| **Simplex** | 3 | We trace democracy’s close call through five phases: the dying months of Yudhoyono’s presidency, the rise of populist alternatives, the parliamentary elections of April 2014, the Julypresidential campaign, and the aftermath. |
| **α** |  | 4i | We attribute the strength of Prabowo’s campaign to superior organisational and financial support, |
| **+β** |  | 4ii | while Jokowi’s victory rested upon strong identification with himamong poor and rural voters. |
| **α** |  | 5i | Also determining the outcome was the fact [[that publicsatisfaction with democracy remained strong]], |
| **xβ** |  | 5ii | undermining the effectiveness of Prabowo’s authoritarian-populist message. |
| **α** |  | 6i | Nevertheless, democracy’s future remains uncertain, |
| **xβ** | **α** | 6ii | given that Prabowo and his supporters now control a sufficientlylarge number of parliamentary seats |
|  | **xβ** | 6iii | to continue promoting a rollback of democratic reforms. |

**Text 2 (BIES II)**

|  |  |  |  |
| --- | --- | --- | --- |
| **xβ** |  | 1i | Having reduced its fertility rate over the past 40 years, |
| **α** |  | 1ii | Indonesia has reached a new demographic crossroad. |
| **α** |  | 2i | Its fertility rate is now around 2.5 births per woman, |
| **=β** | **α** | 2ii | which,<<…>>,would add substantial numbers to Indonesia’s population in the future. |
|  | **xβ** | 2iii | <<if sustained>> |
|  |  | 3 | There are concerns within Indonesia that the present level of population growth is an obstacle to continued economic development and, accordingly, that fertility should be reduced tothe replacement level of 2.1 births per woman as soon as possible |
| **α** |  | 4i | Yet a comparative perspective indicates |
| **’’β** | **α** | 4ii | that countries such as Singapore, Japan, and Thailand are concerned about the effects that their very low rates of fertilityare having on their labour forces and their rates of population ageing |
| **α** |  | 5i | This article suggests |
| **’’β** | **1** | 5ii | that with the right policy settings Indonesia can avoid thisoutcome |
|  | **+2** | 5iii | yet continue to reduce its fertility. |

|  |  |  |
| --- | --- | --- |
| **Simplex** | 6 | It discusses the implications of Indonesia’s population growth and distribution for its economy, as well as the poor quality ofdemographic data. |

# Text 3 (DINAMIKA I)

|  |  |  |
| --- | --- | --- |
| Simplex | 1 | Tujuan dari penelitian ini adalah menguji pengaruh kecerdasan emosional *The aim of this study is to test the influence of emotional intelligence*, komitmen organisasional dan *Organizational Citizenship Behavior* (OCB) *Organizational commitment and organizational citizenship behavior (OCB)* terhadap kinerja karyawan.*on employee performance* |
| Simplex | 2 | Penelitian ini menggunakan desain survei dengan responden adalah*This study used survey design with respondents of*Pegawai Negeri Sipil Organisasi Perindustrian dan Perdagangan Kabupaten *civil servant from the association of industry and trade of the regency of* Kutai Timur, sebanyak 89 orang.*Kutai Timur, consisting of 89 people.* |
| Simplex | 3 | Metode pengambilan sampel menggunakan purposive sampling berdasarkan*The sample collecting method used purposive sampling based on*pada kriteria tertentu.*certain criteria* |
| **Α** |  | 4i | Hasil pengujian hipotesis menggunakan regresi linear berganda menunjukkan*The results of hypothesis testing [[using multiple linier regression]] show* |
| **’’β** |  | 4ii | bahwa kecerdasan emosional, komitmen organisasional, dan OCB *that emotional intelligence, organizational commitment, and OCB* berpengaruh positif signifikan terhadap kinerja karyawan.*have a significant, positive influence on employee performance)* |
| **Α** |  | 5i | Penelitian ini menunjukkan*This study shows* |
| **’’β** | **1** | 5ii | bahwa karyawan yang mempunyai kecerdasan emosional tinggi*that employees who have high emotional intelligence*akan bekerja lebih baik sesuai standar organisasi*will perform better in accordance with the organization standard* |
|  | **+2** | 5iii | dan pada akhirnya akan mencapai kinerja yang lebih baik.*and eventually will achieve a better performance* |
| **Α** |  | 6i | Selain itu, dibutuhkan karyawan dengan komitmen yang tinggi *In addition, it is needed that employees are highly committed* untuk menunjukkan kinerja optimal,*in order to achieve an optimal performance* |
| **Xβ** |  | 6ii | sehingga mampu berkontribusi pada organisasi.*so able to contribute to the organization* |
| **Α** |  | 7i | Sementara karyawan yang berperilaku OCB secara tidak langsung*Meanwhile, employees who have OCB indirectly*berpengaruh pada pencapaian tujuan organisasi,*have an influence on achieving the organization goals* |
| **Xβ** |  | 7ii | karena perilaku OCB yang ditunjukkan karyawan akan berkontribusi *because OCB that is shown by the employees will contribute to* meningkatkan kinerja karyawan.*improving the employee performance* |

**Text 4 (DINAMIKA II)**

|  |  |  |
| --- | --- | --- |
| **Simplex** | **1** | Penelitian ini bertujuan untuk mengetahui pengaruh langsung dan tidak langsung*This study aims at finding out the direct and indirect influences of*risiko dan harga terhadap keputusan pembelian online melalui kepercayaan,*risk and price on online shopping decision through trust*serta pengaruh kepercayaan terhadap keputusan pembelian online.*and the influence of trust on online shopping decision* |
| **Simplex** | **2** | Populasi dalam penelitian ini berjumlah 291 konsumen.*The population in this study consisted of 291 costumers* |
| **Simplex** | **3** | Teknik pengambilan sampel [[yang digunakan]] adalah random sampling.*The technique for collecting samples that was used was random sampling* |
| **Simplex** | **4** | Jumlah sampel sebanyak 74 responden diperoleh menggunakan rumus Slovin.*A number of samples consisting of 74 respondents were obtained using Slovin formula)* |
| **Simplex** | **5** | Metode pengumpulan data yaitu kuesioner dan dokumentasi.*The data collecting methods were questionnaire and documentation* |
| **Simplex** | **6** | Metode analisis data [[yang digunakan]] adalah analisis jalur.*The method for analyzing data[[ that was used]] was path analysis* |
| **Α** |  | **7i** | Hasil penelitian menunjukkan*The research results show* |
| **’’β** | **1** | **7ii** | bahwa risiko mempengaruhi keputusan pembelian online,*that risk influences the online shopping decisions* |
|  | **+2** | **7iii** | harga tidak berpengaruh terhadap keputusan pembelian online,*price does not have influence on the online shopping decisions* |
|  | **+3** | **7iv** | dan kepercayaan mempengaruhi keputusan pembelian online,*and trust influences the online shopping decisions* |
|  | **+4** | **7v** | serta memediasi pengaruh risiko dan harga terhadap keputusan pembelian online.*as well as mediates the influences of risk and price on the online shopping**decisions* |
| **Simplex** | **8** | Simpulan [[yang diperoleh]] adalah semakin tinggi kepercayaan konsumen, akan*The conclusion which is drawn is that high trust levels by the customers will* meningkatkan keputusan pembeliannya, meskipun semakin tinggi tingkat risiko*improve the online shopping decisions, although the risk*yang mungkin muncul dan semakin tinggi harga yang harus dibayarkan konsumen.*that may appear is higher, and the price that should be incurred by the customers is more expensive* |

# Text 5 (DINAMIKA I TRANS)

|  |  |  |
| --- | --- | --- |
| **Simplex** | 1 | The purpose of this study is to investigate the impact of EmotionalIntelligent, Organizational commitment and Organizational Citizenship Behavior on employee performance. |
| **1** | 2i | This study uses survey research design |
| **+2** | 2ii | and the respondents are 89 Government Employees of industry and tradeorganization, located in Kutai. |

|  |  |  |
| --- | --- | --- |
| **Simplex** | 3 | The sampling method used is Purposive Sampling based on some criterias. |
| **Α** |  | 4i | The result of multiple regression analysis shows |
| **’’β** |  | 4ii | that Emotional Intellegent, organizational commitment and OCB havepositive impact on employee performance. |
| **Α** |  | 5i | The result of study shows |
| **’’β** | **1** | 5ii | that employees [[who have emotional intelligent]] will work better based onorganization standard |
|  | **+2** | 5iii | and they will have better performance. |
| **Α** |  | 6i | It is also needed employees with high comitment for showing the optimalwork |
| **Xβ** |  | 6ii | so that they can contribute to the corporate. |
| **Α** |  | 7i | The employees [[who behave based on OCB]], will indirectly influence the achievement of corporate goals |
| **xβ** |  | 7ii | since they will contribute to the increase of employee performance. |

**Text 6 ( DINAMIKA II TRANS)**

|  |  |  |
| --- | --- | --- |
| **Simplex** | 1 | This research aims at knowing the direct and indirect influence of risk and priceto online purchasing decision through trust, and the influence of trust to online purchasing decision. |
| **Simplex** | 2 | The population of this research is 291 consumers. |
| **Simplex** | 3 | Slovin formula is used for obtaining 74 respondents as the sample. |
| **Simplex** | 4 | Questionnaire and documentation are the methods for collecting the data. |
| **Simplex** | 5 | In analyzing the data, path analysis is applied. |
| **Α** |  | 6i | The results of this research show |
| **’’β** | **1** | 6ii | that risk influences online purchasing decision, |
|  | **+2** | 6iii | but price does not influence online purchasing decision. |
| **1** |  | 7i | Then, trust influences online purchasing decision; |
| **+2** |  | 7ii | and it mediates the influence of risk and price to online purchasing decision. |
| **Simplex** | 8 | The conclusion of this research is that [[the higher of consumer’s trust will increase the online purchasing decision although it may make higher risk andhigher price for consumers]]. |

# Transtivity Analysis

**Text 1 (BIES I)**

1i.

|  |  |  |  |
| --- | --- | --- | --- |
| Indonesian democracy | Experienced | a near miss | in 2014 |
| S | Predicate | Complement | Adjunct |
| Carrier | RelationalAttributive | Attribute | Loc: Time |

1ii.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| when | Jakarta governor Joko Widodo(Jokowi) | Defeated | former general PrabowoSubianto | by a margin of 6.3% | in the presidential election |
| Conj. | Subject | Predicate | Complement | Adjucnt | Adjunct |
|  | Actor | Material | Goal | Manner:Quality | Loc: Time |

2i.

|  |  |  |
| --- | --- | --- |
| Bothcandidates | were | populists[[who rose to prominence in the context of publicdisillusionment with incumbent president Yudhoyono]]; |
| Subject | Predicate | Complement |
| Carrier | Relationalattributive | Attribute |

2ii.

|  |  |  |  |
| --- | --- | --- | --- |
| Prabowo | , however, | Condemned | Indonesia’s democratic system |
| Subject | Conjunction | Predicate | Complement |
| Sayer |  | Verbal | Target |

2iii.

|  |  |  |
| --- | --- | --- |
| and | promised | to take Indonesia in a more authoritarian direction |
| Conj. | Predicate | Complement |
|  | verbal | Verbiage |

3.

|  |  |  |  |
| --- | --- | --- | --- |
| We | trace | democracy’s close call | through five phases: the dying months of Yudhoyono’s presidency, the rise of populist alternatives, the parliamentary elections of April 2014, the Julypresidential campaign, and the aftermath. |
| Subject | Predicate | Complement | Adjunct |
| Actor | material | Goal | Cir: means |

4i.

|  |  |  |
| --- | --- | --- |
| We | attribute | the strength of Prabowo’s campaign to superior organisational andfinancial support |
| Subject | Predicate | Complement |
| Senser | Mental | Phenomenon |

4ii.

|  |  |  |  |
| --- | --- | --- | --- |
| while | Jokowi’svictory | rested upon | strong identification with him among poor and ruralvoters |
| Conj. | Subject | Predicate | Complement |
|  | Carrier | RelationalAttributive | Attribute |

5i.

|  |  |  |
| --- | --- | --- |
| Also determining theoutcome | Was | the fact that public satisfaction with democracyremained strong |
| Subject | Predicate | Complement |
| Carrier | Relationalattributive | Attribute |

5ii.

|  |  |
| --- | --- |
| ,undermining | the effectiveness of Prabowo’s authoritarian-populist message |
| Predicate | Complement |
| Material | Goal |

6i.

|  |  |  |  |
| --- | --- | --- | --- |
| Nevertheless | democracy’s future | remains | uncertain |
| Conj. | Subject | Predicate | Complement |
|  | Carrier | Relationalattributive | Attribute |

6ii.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| given that | Prabowo and hissupporters | now | control | a sufficiently large number ofparliamentary seats |
| Conj. | Subejct | Adjunct | Predicate | Complement |
|  | Actor | Cir:Time | Material | Goal |

6iii

|  |  |
| --- | --- |
| to continue promoting | a rollback of democratic reforms |
| Predicate | Complement |
| Material | Goal |

# Text 2 (BIES II)

1i.

|  |  |  |
| --- | --- | --- |
| Having reduced | its fertility rate | over the past 40 years, |
| Predicate | Complement | Adjunct |
| Material | Goal | Time: duration |

1ii.

|  |  |  |
| --- | --- | --- |
| Indonesia | has reached | a new demographic crossroad |
| Subject | Predicate | Complement |
| Carrier | RelationalAttributive | Attribute |

2i.

|  |  |  |  |
| --- | --- | --- | --- |
| Its fertility rate | is | Now | around 2.5 births per woman |
| Subject | Predicate | Adjunct | Complement |
| Carrier | Relationalattributive | Loc:Time | Attributive |

2ii.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| which | <<..>> | wouldadd | substantialnumbers | to Indonesia’spopulation | in the future |
| Con./subject |  | Predicate | Complement | Complement | Adjunct |
| Con/actor |  | Material | Goal | Recipient | Loc: Time |

2ii.

|  |  |
| --- | --- |
| if | Sustained |
| Conj. | Predicate |
|  | Material |

3.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| There | are | concerns | within Indonesia | [[that the present level of population growth an obstacle to continued economic development and, accordingly that fertility should be reduced to the replacement level of 2.1 births perwoman as soon as possible]] |
|  | Predicate | Sub- | Adjunct | -ject |
|  | Existential | Exis- | Loc: place | -tent |

4i.

|  |  |  |
| --- | --- | --- |
| Yet | a comparative perspective | indicates |
| Conj. | Subject | Predicate |
|  | Sayer | Verbal |

4ii.

|  |  |  |  |
| --- | --- | --- | --- |
| that | countries such as Singapore, Japan, andThailand | are concerned about | the effects [[that their very low rates of fertility are having on their labour forces and their rates of population ageing]] |
| Con. | Subject | Predicate | Complement |
|  | Senser | Mental | Phenomenon |

5i.

|  |  |
| --- | --- |
| This article | suggests |
| Subject | Predicate |
| Sayer | verbal |

5ii.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| that | with the right policysettings | Indonesia | can avoid | this outcome |
| Con. | Adjunct | Subject | Predicate | Complement |
|  | Manner:means | Actor | Material | Goal |

5iii.

|  |  |  |
| --- | --- | --- |
| yet | continue to reduce | its fertility |
| Conj. | Predicate | Complement |
|  | Material | Goal |

6.

|  |  |  |
| --- | --- | --- |
| It | discusses | the implications of Indonesia’s population growth and distribution for itseconomy, as well as the poor quality of demographic data |
| Subject | Predicate | Complement |
| Sayer | Verbal | Verbiage |

# Text 3 (DINAMIKA I)

1.

|  |  |  |
| --- | --- | --- |
| Tujuan dari penelitian ini*The aim of this study* | Adalah*Is* | menguji pengaruh kecerdasan emosional, komitmen organisasional dan *Organizational Citizenship Behavior* (OCB) terhadap kinerja karyawan*to test the influence of emotional intelligence*, o*rganizational commitment and organizational**citizenship behavior (OCB) on employee performance* |
| Subject | Predicate | Complement |
| Token | Identifyingrelational | Value |

. 2.

|  |  |  |
| --- | --- | --- |
| Penelitian ini*This study* | menggunakan*used* | desain survei dengan responden adalah Pegawai Negeri SipilOrganisasi Perindustrian dan Perdagangan Kabupaten Kutai Timur, sebanyak 89 orang*survey design with respondents of civil servant from the association of industry and trade of the regency of Kutai Timur, consisting of 89 people* |
| Subject | Predicate | Complement |
| Actor | Material | Goal |

3.

|  |  |  |
| --- | --- | --- |
| Metode pengambilan sampel*the sample collecting method* | menggunakan*used* | purposive sampling[[berdasarkan pada kriteria tertentu]]*purposive sampling [[based on certain**criteria]]* |
| Subject | Predicate | Complement |
| Actor | Material | Goal |

4i.

|  |  |
| --- | --- |
| Hasil pengujian hipotesis[[menggunakan regresi linear berganda]]*The results of hypothesis testing [[using multiple linier regression]]* | menunjukkan*show* |
| Subject | Predicate |
| Sayer | Verbal |

4ii.

|  |  |  |  |
| --- | --- | --- | --- |
| bahwa*that* | kecerdasan emosional, komitmen organisasional, dan OCB*emotional intelligence,**organizational commitment, and OCB* | berpengaruh*have* | positif signifikan terhadap kinerja karyawan*a significant, positive influence on the employee performance* |
| Con. | Subject | Predicate | Complement |
|  | Carrier | RelationalProcess | Attribute |

5i.

|  |  |
| --- | --- |
| Penelitian ini*This study* | Menunjukkan*shows* |
| Subject | Predicate |
| Sayer | Verbal |

5ii.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| bahwa*that* | karyawan [[yang mempunyai kecerdasan emosional tinggi]] *The employees [[who have high emotional**intelligence]]* | akan bekerja*will perform* | lebih baik *better* | sesuai standar organisasi *in accordance with the organization standard*. |
| Con. | Subject | Predicate | Adjunct | Adjunct |
|  | Actor | Material | Manner:quality | Manner: reference |

5iii.

|  |  |  |
| --- | --- | --- |
| dan pada akhirnya*and eventually* | akan mencapai*will achieve* | kinerja yang lebih baik*a better performance* |
| Conjunction | Predicate | Complement |
|  | Material | Goal |

6i.

|  |  |  |
| --- | --- | --- |
| Selain itu,*In addition* | dibutuhkan*it is needed* | karyawan dengan komitmen yang tinggi untuk menunjukkan kinerja optimal*that the employees are highly committed in order to achieve an optimal performance* |
| Conjunction | Predicate | Complement |
|  | Material | Goal |

6ii.

|  |  |  |
| --- | --- | --- |
| sehingga*so* | mampu berkontribusi*able to contribute* | pada organisasi*to the organization* |
| Conjunction | Predicate | Complement |
|  | Material | Recipient |

7i.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Sementara*Meanwhile* | karyawan [[yang berperilaku OCB]]*the employees who have OCB* | secara tidak langsung *indirectly* | berpengaruh*have* | pada pencapaian tujuan organisasi*an influence on achieving the**organization goals* |
| Conjunction | Subject | Adjunct | Predicate | Complement |
|  | Carrier |  | Relational:attributive | Attribute |

7ii.

|  |  |  |  |
| --- | --- | --- | --- |
| karena*because* | perilaku OCB yang ditunjukkan karyawan*OCB that is shown by the employees* | akan berkontribusi meningkatkan*will contribute to improving* | kinerja karyawan *the employee**performance* |
| Conjunction | Subject | Predicate | Complement |
|  | Actor | Material | Goal |

# Text 4 ( DINAMIKA II)

1.

|  |  |  |
| --- | --- | --- |
| Penelitian ini*This study* | bertujuan untuk mengetahui*aims at finding out* | pengaruh langsung dan tidak langsung risiko dan harga terhadap keputusan pembelian online melalui kepercayaan serta pengaruh kepercayaan terhadap keputusan pembelian online*the direct and indirect influence of risk and price on online shopping decisions through trust, and the direct influence of trust on online shopping**decisions* |
| Subject | Predicate | Complement |
| Actor | Material | Goal |

2.

|  |  |  |
| --- | --- | --- |
| Populasi dalam penelitian ini*The population in this study* | berjumlah*consisted of* | 291 konsumen*291 costumers* |
| Subject | Predicate | Complement |
| Carrier | Relationalattributive | Attribute |

3.

|  |  |  |
| --- | --- | --- |
| Teknik pengambilan sampel [[yang digunakan]]*The technique for collecting samples[[ that was used]]* | adalah*was* | random sampling*random sampling* |
| Subject | Predicate | Complement |
| Carrier | RelationalAttributive | Attributive |

4.

|  |  |  |
| --- | --- | --- |
| Jumlah sampel [[sebanyak 74 responden]]*A number of samples [[consisting of 74 respondents]]* | diperoleh *were obtained* | menggunakan rumus Slovin*using Slovin formula* |
| Subject | Predicate | Adjunct |
| Goal | Material | Manner:means |

5.

|  |  |  |
| --- | --- | --- |
| Metode pengumpulan data*The data collecting methods* | *-**were* | yaitu kuesioner dan dokumentasi*questionnaire and documentation* |
| Subject | Predicate | Complement |
| Carrier | Relationalattributive | Attribute |

6.

|  |  |  |
| --- | --- | --- |
| Metode analisis data [[yang digunakan]]*The method for analyzing data [[that was used]]* | adalah*was* | analisis jalur*path analysis* |
| Subject | Predicate | Complement |
| Carrier | Relationalattributive | Attribute |

7i.

|  |  |
| --- | --- |
| Hasil penelitian*The research results* | menunjukkan*show* |
| Subject | Predicate |
| Sayer | verbal |

7ii.

|  |  |  |  |
| --- | --- | --- | --- |
| bahwa*that* | risiko*risk* | mempengaruhi*influences* | keputusan pembelian online*the online shopping decisions* |
| Con. | Subject | Predicate | Complement |
|  | Actor | Material | Goal |

7iii.

|  |  |  |
| --- | --- | --- |
| harga*price* | tidak berpengaruh*does not have* | terhadap keputusan pembelian online,*influence on the online shopping decisions.* |
| Subject | Predicate | Complement |
| Carrier | RelationalAttributive | Attribute |

7iv.

|  |  |  |  |
| --- | --- | --- | --- |
| dan *and* | kepercayaan*trust* | mempengaruhi*influences* | keputusan pembelian online,*the online shopping decisions,* |
| Conjunction | Subject | Predicate | Complement |
|  | Actor | Material | Goal |

7v

|  |  |  |
| --- | --- | --- |
| serta*as well as* | memediasi*mediates* | pengaruh risiko dan harga terhadap keputusan pembelian online*the influences of risk and price on the online shopping**decisions* |
| Conjunction | Predicate | Complement |
|  | Material | Goal |

8.

|  |  |  |
| --- | --- | --- |
| Simpulan [[yang diperoleh]]*(The conclusion which is drawn* | adalah*is* | semakin tinggi kepercayaan konsumen, akan meningkatkan keputusan pembeliannya, meskipun semakin tinggi tingkat risiko yang mungkin muncul dan semakin tinggi harga yang harus dibayarkan konsumen*that high trust levels by the customers will improve the online shopping decisions, although the risk that may appear is higher, and the price that should be incurred by the**customers is more expensive)* |
| Subject | Predicate | Complement |
| Token | RelationalIdentifying | Value |

# Text 5 (DINAMIKA I TRANS)

1.

|  |  |  |
| --- | --- | --- |
| The purpose of this study | is | to investigate the impact of Emotional Intelligent, Organizational commitment and Organizational CitizenshipBehavior on employee performance |
| Subject | Predicate | Complement |
| Token | Relational Identifying | Value |

2i.

|  |  |  |
| --- | --- | --- |
| This study | uses | survey research design |
| Subject | Predicate | Complement |
| Actor | Material | Goal |

2ii.

|  |  |  |  |
| --- | --- | --- | --- |
| and | therespondents | are | 89 Government Employees of industry and tradeorganization, located in Kutai |
| conjunction | Subject | Predicate | Complement |
|  | Carrier | RelationalAttribute | Attribute |

3.

|  |  |  |
| --- | --- | --- |
| The sampling method used | Is | Purposive Sampling based on some criterias |
| Subject | Predicate | Complement |
| Carrier | RelationalAttributive | Attribute |

4i.

|  |  |
| --- | --- |
| The result of multiple regression analysis | shows |
| Subject | Predicate |
| Sayer | verbal |

4ii.

|  |  |  |  |
| --- | --- | --- | --- |
| that | Emotional Intellegent,organizational commitment and OCB | have | positive impact on employee performance |
| Con. | Subject | Predicate | Complement |
|  | Carrier | Relationalattributive | Attribute |

5i.

|  |  |
| --- | --- |
| The result of study | Shows |
| Subject | Predicate |
| Sayer | Verbal |

5ii

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| that | employees [[who haveemotional intelligent]] | will work | better | based on organizationstandard |
| Con. | Subject | Predicate | Adjunct | Adjunct |
|  | Actor | Material | Manner:Quality | Manner: Angle |

.

5iii.

|  |  |  |  |
| --- | --- | --- | --- |
| and | they | will have | better performance |
| Conjunction | Subject | Predicate | Complement |
|  | Carrier | Relationalattributive | Attributive |

6i.

|  |  |  |  |
| --- | --- | --- | --- |
| It | is needed | employees with highcomitment | for showing the optimal work |
| Subject | Predicate | Complement | Adjunct |
|  | Materialprocess | Goal | Means: purpose |

6ii.

|  |  |  |  |
| --- | --- | --- | --- |
| so that | they | can contribute | to the corporate |
| Conjunction | Subject | Predicate | Complement |
|  | Actor | Material | Recipient |

7i.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| The employees [[who behavebased on OCB]] | will | indirectly | influence | the achievement of corporategoals |
| Subject | Pre- | Adjunct | -dicate | Complement |
| Actor | Mat- | Manner:quality | -erial | Goal |

7ii.

|  |  |  |  |
| --- | --- | --- | --- |
| since | they | will contribute | to the increase of employee performance |
| Conjunction | Subject | Predicate | Complement |
|  | Actor | Material | Recipient |

# Text 6 (DINAMIKA II TRANS)

1.

|  |  |  |
| --- | --- | --- |
| This research | aims at knowing | the direct and indirect influence of risk and price to online purchasing decision through trust, and the influence oftrust to online purchasing decision |
| Subject | Predicate | Complement |
| Senser | Mental | Phenomenon |

2.

|  |  |  |
| --- | --- | --- |
| The population of thisresearch | is | 291 consumers |
| Subject | Predicate | Complement |
| Carrier | Relationalattributive | Attribute |

3.

|  |  |  |
| --- | --- | --- |
| Slovin formula | is used | for obtaining 74 respondents as thesample |
| Subject | Predicate | Adjunct |
| Goal | Material | Manner: Purpose |

4.

|  |  |  |
| --- | --- | --- |
| Questionnaire anddocumentation | Are | the methods for collecting the data |
| Subject | Predicate | Complement |
| Carrier | RelationalAttributive | Attribute |

5.

|  |  |  |
| --- | --- | --- |
| In analyzing the data | path analysis | is applied |
| Adjunct | Subject | Predicate |
| Manner: purpose | Goal | Material |

6i.

|  |  |
| --- | --- |
| The results of this research | Show |
| Subject | Predicate |
| Sayer | Verbal |

6ii.

|  |  |  |  |
| --- | --- | --- | --- |
| that | risk | Influences | online purchasing decision |
| Con. | Subject | Predicate | Complement |
|  | Actor | Material | Goal |

6iii.

|  |  |  |  |
| --- | --- | --- | --- |
| but | price | does not influence | online purchasing decision |
| Conjunction | Subject | Predicate | Complement |
|  | Actor | Material | Goal |

7i.

|  |  |  |  |
| --- | --- | --- | --- |
| Then | trust | influences | online purchasing decision |
| Conjunction | Subject | Predicate | Complement |
|  | Actor | Material | goal |

7ii.

|  |  |  |  |
| --- | --- | --- | --- |
| and | it | mediates | the influence of risk and price to online purchasing decision |
| Conjunction | Subject | Predicate | Complement |
|  | Actor | Material | Goal |

8.

|  |  |  |
| --- | --- | --- |
| The conclusion of this research | Is | that the higher of consumer’s trust will increase the online purchasing decision although it may makehigher risk and higher price for consumers |
| Subject | Predicate | Complement |
| Token | RelationalIdentifying | Value |

# Mood Analysis Key:

**S: subject, F: Finite, Fn= Negatif, Fm= Modalized, Fml: Modulated P=Ppredicator, F/P= fused Finite and Predicator,**

# C=Complement, Ca=Attributive Complement Text 1 (BIES I)

1i. Indonesian democracy **(S)** experienced **(F/P)** a near miss **(C)** in 2014 **(A)**, 1ii. When (**Aj**) Jakarta governor Joko Widodo (Jokowi) **(S)** defeated **(F/P)** former general Prabowo Subianto **(C)** by a margin of 6.3% **(Ac)** in the presidential election **(Ac)**. 2i.Both candidates **(S)** were **(F/P)** populists **(Ca)** [[who rose to prominence in the context of public disillusionment with incumbent president Yudhoyono]]; 2ii.Prabowo **(S)**, however **(Aj)**,condemned **(F/P)** Indonesia’s democratic system **(C)** 2iii.and promised **(F/P)** to take Indonesia in a more authoritarian direction **(C)**. 3.We **(S)** trace **(F/P)** democracy’s close call **(C)** through five phases: the dying months of Yudhoyono’s presidency, the rise of populist alternatives, the parliamentary elections of April 2014, the July presidential campaign, and the aftermath **(Ac)**. 4i.We **(S)** attribute **(F/P)** the strength of Prabowo’s campaign to superior organisational and financial support **(C)**,4ii.while **(Aj)** Jokowi’s victory **(S)** rested upon **(F/P)** strong identification with

him among poor and rural voters **(C)**. 5.Also determining the outcome **(S)** was **(F/P)** the fact that public satisfaction with democracy remained strong **(C)**, undermining **(P**) the effectiveness of Prabowo’s authoritarian-populist message **(C)**. 6i. Nevertheless **(Aj)**, democracy’s future **(S)** remains **(F/P**) uncertain **(Ca)**, 6ii. given that **(Aj)** Prabowo and his supporters **(S)** now **(Ac)** control **(F/P)** a sufficiently large number of parliamentary seats **(C)** to continue promoting **(P**) a rollback of democratic reforms (**C**).

# Text 2 (BIES II)

1i.Having reduced **(P)** its fertility rate **(C)** over the past 40 years **(Ca)**, 1ii.Indonesia **(S)** has **(F)** reached

**(P)** a new demographic crossroad **(Ca)**. 2i.Its fertility rate **(S)** is **(F/P)** now **(Ac)** around 2.5 births per woman **(Ca)**, 2ii.which **(S/Aj)**, 2iii.if **(Aj)** sustained **(P)**, would **(F)** add **(P)** substantial numbers **(C)** to Indonesia’s population **(C)** in the future **(Ac)**. 3i.There are **(F/P)** concerns **(S)** within Indonesia **(Ac)** 3ii.that the present level of population growth **(S)** is **(F/P)** an obstacle to continued economic development **(C)**3iii.and, accordingly **(Aj)**, that fertility **(S)** should **(Fml)** be reduced **(P)** to the replacement level of 2.1 births per woman as soon as possible **(Ac)**. 4i.Yet **(Aj)** a comparative perspective **(S)** indicates **(F/P)** 4ii.that **(Aj)** countries such as Singapore, Japan, and Thailand **(S)** are

**(F)** concerned about **(P)** the effects 4iii.that their very low rates of fertility **(S)** are **(F)** having **(P)** on their labour forces and their rates of population ageing **(C)**. 5i.This article **(S)** suggests **(F/P)** 5ii.that **(Aj)** with the right policy settings **(Ac)** Indonesia **(S)** can **(Fml)** avoid **(P)** this outcome **(C)** 5iii.yet **(Aj)** continue to reduce **(P)** its fertility **(C)**. 6.It **(S)** discusses **(F/P)** the implications of Indonesia’s population growth and distribution for its economy, as well as the poor quality of demographic data **(C)**.

# Text 3 (DINAMIKA I)

1.Tujuan dari penelitian ini **(S)** adalah **(P)** menguji pengaruh kecerdasan emosional, komitmen organisasional dan *Organizational Citizenship Behavior* (OCB) terhadap kinerja karyawan **(C)**. 2.Penelitian ini **(S)** menggunakan **(P)** desain survei **(C)**dengan responden adalah Pegawai Negeri Sipil Organisasi Perindustrian dan Perdagangan Kabupaten Kutai Timur, sebanyak 89 orang **(Ac)**. 3.Metode pengambilan sampel **(S)** menggunakan **(P)** purposive sampling [[berdasarkan pada kriteria tertentu]] **(C)**. 4i.Hasil pengujian hipotesis [[menggunakan regresi linear berganda]] **(S)** menunjukkan **(P)** 4ii.bahwa **(Aj)** kecerdasan emosional, komitmen organisasional, dan OCB **(S)** berpengaruh **(P)** positif signifikan terhadap kinerja karyawan **(Ca)**. 5i.Penelitian ini **(S)** menunjukkan **(P)**, 5ii.bahwa **(Aj)** karyawan [[yang mempunyai kecerdasan emosional tinggi]] **(S)** akan **(Fm)** bekerja **(P)** lebih baik **(Ac)** sesuai standar organisasi **(Ac)** 5iii.dan **(Aj)** pada akhirnya **(Ac)** akan **(Fm)** mencapai **(P)** kinerja [[yang lebih baik]] **(R)**. 6i.Selain itu, dibutuhkan **(P)** karyawan dengan komitmen yang tinggi **(C)** untuk menunjukkan kinerja optimal **(Ac)**, 6ii.sehingga **(Aj)** mampu **(Fml)** berkontribusi **(P)** pada organisasi **(C)**. 7i.Sementara **(Aj)** karyawan [[yang berperilaku OCB]] **(S)** secara tidak langsung **(Ac)** berpengaruh

**(P)** pada pencapaian tujuan organisasi **(C)**, 7ii.karena **(Aj)** perilaku OCB [[yang ditunjukkan karyawan]] **(A)** akan **(Fm)** berkontribusi meningkatkan **(P)** kinerja karyawan **(C)**.

# Text 4 ( DINAMIKA II)

1.Penelitian ini **(S)** bertujuan untuk mengetahui **(P)** pengaruh langsung dan tidak langsung risiko dan harga terhadap keputusan pembelian online melalui kepercayaan , serta pengaruh kepercayaan terhadap keputusan pembelian online **(C)**. 2.Populasi dalam penelitian ini **(S)** berjumlah **(P)** 291 konsumen **(Ca)**. 3.Teknik pengambilan sampel [[yang digunakan]] **(S)** adalah **(P)** random sampling **(C)**. 4.Jumlah sampel sebanyak 74 responden (S) diperoleh (P) menggunakan rumus Slovin **(Ac)**. 5.Metode pengumpulan data **(S)** yaitu (P) kuesioner dan dokumentasi (Ca). 6.Metode analisis data [[yang digunakan]] **(S)** adalah **(P)** analisis jalur **(Ca)**. 7i.Hasil penelitian **(S)** menunjukkan (P) 7ii.bahwa **(Aj)** risiko **(S)** mempengaruhi **(P)** keputusan pembelian online (C), 7iii.harga **(S)** tidak **(Fn)** berpengaruh

terhadap **(P)** keputusan pembelian online (C), 7iv.dan **(Aj)** kepercayaan **(S)** mempengaruhi (P) keputusan pembelian online **(C)**, 7v.serta **(Aj)** memediasi **(P)** pengaruh risiko dan harga **(C)** terhadap keputusan pembelian online **(Ac)**. 8.Simpulan [[yang diperoleh]] **(S)** adalah (P) semakin tinggi kepercayaan konsumen, akan meningkatkan keputusan pembeliannya, meskipun semakin tinggi tingkat risiko yang mungkin muncul dan semakin tinggi harga yang harus dibayarkan konsumen **(C)**.

# Text 5 (DINAMIKA I TRANS)

1.The purpose of this study **(S)** is **(F/P)** to investigate the impact of Emotional Intelligent, Organizational commitment and Organizational Citizenship Behavior on employee performance **(C)**. 2i.This study **(S)** uses **(F/P)** survey research design **(C)** 2ii.and the respondents **(S)** are **(F/P)** 89 Government Employees of industry and trade organization, located in Kutai **(Ca)**. 3.The sampling method used **(S)** is **(F/P)** Purposive Sampling based on some criterias **(C)**. 4i.The result of multiple regression analysis **(S)** shows **(F/P)** 4ii.that **(Aj)** Emotional Intelligent, organizational commitment and OCB **(S)** have **(F/P)** positive impact on employee performance **(C)**. 5i.The result of study **(S)** shows **(F/P)** 5ii.that employees [[who have emotional intelligent]] **(S)** will **(Fm)** work **(P)** better **(Ac)** based on organization standard **(Ac)** 5iii.and **(Aj)** they **(S)** will **(Fm)** have **(P)** better performance **(Ca)**. 6i.It

(S) is (F) also **(Aj)** needed **(P)** employees with high comitment **(C)** for showing the optimal work **(Ac)** 6ii. so that **(Aj)** they **(S)** can **(Fml)** contribute **(P)** to the corporate (C). 7i.The employees [[who behave based on OCB]] **(S)**, will **(Fm)** indirectly **(Ac)** influence **(P)** the achievement of corporate goals **(C)** 7ii.since **(Aj)** they **(S)** will **(Fm)** contribute **(P)** to the increase of employee performance **(C)**.

# Text 6 (DINAMIKA II TRANS)

1.This research **(S)** aims**(F)** at knowing **(P)** the direct and indirect influence of risk and price to online purchasing decision through trust, and the influence of trust to online purchasing decision **(C)**. 2.The population of this research **(S)** is **(F/P)** 291 consumers **(C)**. 3.Slovin formula **(S)** is **(F)** used **(P)** for obtaining 74 respondents as the sample **(Ac)**. 4.Questionnaire and documentation **(S)** are **(F/P)** the methods for collecting the data **(C)**. 5.In analyzing the data **(Ac)**, path analysis **(S)** is **(F)** applied **(P)**. 6i.The results of this research **(S)** show **(F/P)** 6ii.that risk **(S)** influences **(F/P)** online purchasing decision **(C)**, 6iii.but **(Aj)** price **(S)** does not **(Fn)** influence **(P)** online purchasing decision **(C)**. 7i.Then **(Aj)**, trust **(S)** influences **(F/P)** online purchasing decision **(C)**; 7ii.and **(Aj)** it **(S)** mediates **(F/P)** the influence of risk and price to online purchasing decision **(C)**. 8.The conclusion of this research **(S)** is **(F/P)** that the higher of consumer’s trust will increase the online purchasing decision although it may make higher risk and higher price for consumers **(C)**.

# Text 1 (BIES I)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No | textual | Interpers onal | Topical Marked | Topical unmarked | Text |
| 1i |  |  |  | Indonesian democracy | **experienced** a near miss in 2014, |
| 1ii | When |  |  | Jakarta governor Joko Widodo(Jokowi) | **defeated** former general Prabowo Subianto by a margin of 6.3% in the presidential election. |
| 2i |  |  |  | Both candidates | **were** populists [[who rose to prominence in the context of public disillusionment withincumbent president Yudhoyono]] ; |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| 2ii |  |  |  | Prabowo | , however, **condemned** Indonesia’sdemocratic system |
| 2iii | And |  |  |  | **promised** to take Indonesia in a moreauthoritarian direction. |
| 3 |  |  |  | We | **trace** democracy’s close call through five phases: the dying months of Yudhoyono’s presidency, the rise of populist alternatives, the parliamentary elections of April 2014, theJuly presidential campaign, and the aftermath. |
| 4i |  |  |  | We | **attribute** the strength of Prabowo’s campaign to superior organisational andfinancial support, |
| 4ii | While |  |  | Jokowi’svictory | **rested upon** strong identification with himamong poor and rural voters. |
| 5i | Also |  |  | determining the outcome | **was** the fact that public satisfaction with democracy remained strong, |
| 5i |  |  |  |  | **undermining** the effectiveness of Prabowo’s authoritarian-populist message. |
| 6i | Nevertheless, |  |  | democracy’s future | **remains** uncertain, |
| 6ii | given that |  |  | Prabowoand his supporters | now **control** a sufficiently large number ofparliamentary seats to continue promoting a rollback of democratic reforms. |

**Text 2 (BIES II)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No | Textual | Interpersonal | Textualmarked | Textualunmarked | Text |
| 1i | (After) |  |  | (Indonesia) | Having reduced its fertility rate over thepast 40 years, |
| 1ii |  |  |  | Indonesia | **has reached** a new demographic crossroad |
| 2i |  |  |  | Its fertilityrate | **is** now around 2.5 births per woman, |
| 2ii | Which |  |  |  | , <<…>>, **would add** substantial numbersto Indonesia’s population in the future |
| 2iii | If |  |  |  | << sustained>> |
| 3 |  |  |  | There | **are** concerns within Indonesia that the present level of population growth is an obstacle to continued economic development and, accordingly, that fertility should be reduced to the replacement levelof 2.1 births per woman as soon as possible |
| 4i | Yet |  |  | acomparative perspective | **indicates** |
| 4ii | That |  |  | countries such as Singapore,Japan, and Thailand | **are concerned** about the effects that their very low rates of fertility are having on their labour forces and their rates of population ageing |
| 5i |  |  |  | This article | **suggests** |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| 5ii | That |  | with the rightpolicy settings |  | Indonesia **can avoid** this outcome |
| 5iii | Yet |  |  |  | continue to reduce its fertility |
| 6 |  |  |  | It | **discusses** the implications of Indonesia’s population growth and distribution for its economy, as well as the poor quality ofdemographic data |

# Text 3 (DINAMIKA I)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Textual** | **Inter perso****nal** | **Topical marked** | **Topical unmarked** | **Text** |
| 1 |  |  |  | Tujuan dari penelitian ini*The aim of this study* | **adalah** menguji pengaruh kecerdasan emosional, komitmen organisasional dan *Organizational Citizenship Behavior* (OCB) terhadap kinerja karyawan***is*** *to test the influence of emotional intelligence*, *Organizational commitment and organizational citizenship behavior (OCB) on the employee performance*) |
| 2 |  |  |  | Penelitian ini *This study* | **menggunakan** desain survei dengan responden \*adalah Pegawai Negeri Sipil Organisasi Perindustrian dan Perdagangan Kabupaten Kutai Timur, sebanyak 89 orang ***used*** *survey design with respondents of civil servant from the association of industry and trade of the regency of Kutai Timur, consisting of 89 people).* |
| 3 |  |  |  | Metode pengambilan sampel*The sample collecting method* | **menggunakan** purposive sampling berdasarkan pada kriteria tertentu***used*** *purposive sampling based on certain criteria* |
| 4i |  |  |  | Hasil pengujian hipotesis menggunakan regresi linear berganda*(The results of hypothesis testing [[using multiple linier**regression]]* | **menunjukkan*****show*** |
| 4ii | bahwa*that* |  |  | kecerdasan emosional, komitmenorganisasional, dan OCB *that* | **berpengaruh** positif signifikan terhadap kinerja karyawan.***have*** *a significant, positive influence on the employee performance)* |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  |  |  |  | *emotional intelligence, organizational commitment and OCB* |  |
| 5i |  |  |  | Penelitian ini | **menunjukkan** |
| 5ii | bahwa*that* |  |  | karyawan yang mempunyai kecerdasan emosional tinggi *that employees who have high emotional intelligence* | **akan bekerja** lebih baik sesuai standar organisasi***will perform*** *better in accordance with the organization standard*) |
| 5iii | dan pada akhirnya *and**eventually* |  |  |  | **akan mencapai** kinerja yang lebih baik.***will achieve*** *a better performance* |
| 6i | Selain itu,*In addition* |  |  | **Dibutuhkan*****It Is needed*** | karyawan dengan komitmen yang tinggi untuk menunjukkan kinerja optimal,*that employees are highly committed in order to achieve an optimal performance* |
| 6ii | sehingga*so* |  |  |  | **mampu berkontribusi** pada organisasi.*able to contribute to the organization* |
| 7i | Sementara*Meanwhile* |  |  | karyawan yang berperilaku OCB *employees who**have OCB* | secara tidak langsung*,* **berpengaruh** pada pencapaian tujuan organisasi,*indirectly* ***have*** *an influence on achieving the organization goals* |
| 7ii | karena*because* |  |  | perilaku OCB yang ditunjukkan karyawan*OCB that is shown by the**employees* | **akan berkontribusi** meningkatkan kinerja karyawan.*will contribute to improving the employee performance* |

**Text 4 (DINAMIKA II)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Textual** | **Interper sonal** | **Topical marked** | **Topical unmarked** | **Text** |
| 1 |  |  |  | Penelitian ini*This study* | **bertujuan untuk mengetahui** pengaruh langsung dan tidak langsung risiko dan harga terhadap keputusan pembelian online melalui kepercayaan, serta pengaruh kepercayaan terhadap keputusan pembelian online.***aims at finding out*** *the direct and indirect influences of risk and price on online shopping decision through trust* |
| 2 |  |  |  | Populasi dalam penelitian ini *The population**in this study* | **berjumlah** 291 konsumen***consisted of*** *291 costumers*. |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| 3 |  |  |  | Jumlah sampel sebanyak 74 responden*A number of samples consisting of 74**respondents* | **diperoleh** menggunakan rumus Slovin. *were obtained using Slovin formula)* |
| 4 |  |  |  | Metode pengumpulan data*The data**collecting methods* | yaitu kuesioner dan dokumentasi.*were questionnaire and documentation* |
| 5 |  |  |  | Metode analisis data yangdigunakan | **adalah** analisis jalur. |
| 6i |  |  |  | Hasil penelitian*the results of the study* | **menunjukkan***show* |
| 6ii | bahwa*that* |  |  | risiko*risk* | **mempengaruhi** keputusan pembelian online,*influences the online shopping decisions* |
| 6iii |  |  |  | harga*price* | **tidak berpengaruh** terhadap keputusan pembelian online,*does not have influence on the online shopping decisions* |
| 6iv | Dan*and* |  |  | kepercayaan*trust* | **mempengaruhi** keputusan pembelian online,*influences the online shopping decisions* |
| 6v | serta*as well as* |  |  | (Kepercayaan)*(trust)* | **memediasi** pengaruh risiko dan harga terhadap keputusan pembelian online.*Mediates the influences of risk and price on**the online shopping decisions* |
| 7 |  |  |  | Simpulan yang diperoleh*The conclusion that is drawn* | **adalah** semakin tinggi kepercayaan konsumen, akan meningkatkan keputusan pembeliannya,meskipun semakin tinggi tingkat risiko yang mungkin muncul dan semakin tinggi harga yang harus dibayarkan konsumen***is*** *that high trust levels by the customers will improve the online shopping decisions, although the risk that may appear is higher,**and the price that should be incurred by the customers is more expensive)* |

# Text 5 (DINAMIKA I TRANS)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Textual** | **Interpe rsonal** | **Topical Marked** | **Topical unmarked** | **Text** |
| 1 |  |  |  | The purpose of this study | **is** to investigate the impact of Emotional Intellegent, Organizational commitment and Organizational Citizenship Behavior onemployee performance. |
| 2i |  |  |  | This study | **uses** survey research design |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| 2ii | And |  |  | therespondent s | **are** 89 Government Employees of industry and trade organization, located in Kutai. |
| 3 |  |  |  | The sampling methodused | **is** Purposive Sampling based on some criterias. |
| 4i |  |  |  | The result of multiple regressionanalysis | **shows** |
| 4ii | That |  |  | Emotional Intellegent, organizatio nal commitme nt andOCB | **have** positive impact on employee performance. |
| 5i |  |  |  | The resultof study | **shows** |
| 5ii | That |  |  | employees who have emotionalintelligent | **will work** better based on organization standard |
| 5iii | And |  |  | They | **will have** better performance. |
| 6i |  |  |  | It | **is** also **needed** employees with highcommitment for showing the optimal work |
| 6ii | so that |  |  | They | **can contribute** to the corporate. |
| 7i |  |  |  | The employees who behave based onOCB | , **will** indirectly **influence** the achievement of corporate goals |
| 7ii | since |  |  | They | **will contribute** to the increase of employeeperformance |

**Text 6 (DINAMIKA II TRANS)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Textual** | **Interper sonal** | **Topical marked** | **Topical unmarked** | **Text** |
| 1 |  |  |  | This research | **aims at knowing** the direct and indirect influence of risk and price to online purchasing decision through trust, and the influence oftrust to online purchasing decision. |
| 2 |  |  |  | The populationof this research | **is** 291 consumers. |
| 3 |  |  |  | Slovin formula | **is used** for obtaining 74 respondents as thesample. |
| 4 |  |  |  | Questionnaire anddocumentation | **are** the methods for collecting the data. |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| 5 |  |  | Inanalyzing the data |  | , path analysis **is** applied. |
| 6i |  |  |  | the results of this research | **show** |
| 6ii | That |  |  | Risk | **influences** online purchasing decision, |
| 6iii | But |  |  | Price | **does not influence** online purchasing decision. |
| 7i | Then, |  |  | Trust | **influences** online purchasing decision; |
| 7ii | And |  |  | It | **mediates** the influence of risk and price toonline purchasing decision. |
| 8 |  |  |  | The conclusion of this research | **is** that the higher of consumer’s trust will increase the online purchasing decision although it may make higher risk and higherprice for consumers. |